

## Club Health Assessment for District B 1 through April 2010

| MIERNATION A                        |                 | S          | tatus  |  |                         | Ν                         | lembe                | rship   |                                     |   |   |   | Finance               | LCIF  |  |                    |  |
|-------------------------------------|-----------------|------------|--|--|-------------------------|---------------------------|----------------------|---|-------------------------------------|---|---|---|-----------------------|---|--|--------------------|--|
| Club Club<br>Number Name            | Charter<br>Date |            | Number of<br>imes on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                     | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report           | President<br>Rotation |   | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                                     |                 |            |  | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r                                   |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more that<br>one year<br>appears i<br>red |                       | Notes the<br>officers that<br>do not have<br>an active<br>Email | If no report<br>in 12<br>months<br>appears in<br>red |                    |  |
| Clubs less than two years old       | ł               |            |  |  |                         |                           |                      |   |                                     |   |   |   |                       |   |  |                    |  |
| 105998 BAHIA KINO                   | 06/23/2009      | Active     |  | 22   | 0                       | 0                         | 0                    | 0.00%   | 0                                   |   | 10  |   | Same                  | P,S,T,M   | N/R  | 90+ Days           |  |
| 106015 MEXICALI PIONEROS            | 06/26/2009      | Active     |  | 26   | 6                       | 0                         | 6                    | 30.00%  | 0                                   |   | 2   |   | Same                  | М   | 7  | 90+ Days           |  |
| 105997 UNIVERSITARIO TIJUANA<br>UDC | 06/26/2009      | Active     |  | 28   | 0                       | 0                         | 0                    | 0.00%   | 0                                   |   | 6   |   | Same                  | Ρ   | N/R  | 90+ Days           |  |
| Clubs more than two years o         | ld              |            |  |  |                         |                           |                      |   |                                     |   |   |   |                       |   |  |                    |  |
| 15032 AGUA PRIETA                   | 11/25/1945      | Active     |  | 32   | 0                       | 0                         | 0                    | 0.00%   | 32                                  |   | 2   |   | New                   |   | 4  | 90+ Days           |  |
| 15035 ARIZPE                        | 01/27/1952      | Active     |  | 42   | 2                       | 1                         | 1                    | 2.44%   | 41                                  | 10  | 7   |   | New                   | P,S,T,M   | N/R  | 90+ Days           |  |
| 54444 BACOACHI                      | 05/10/1993      | Cancelled( | 8) <b>2</b>  | 0  | 0                       | 12                        | -12                  | -100.00%  | 23                                  | 13  | 1   |   | None                  |   | N/A  | 90+ Days           |  |
| 58292 BACOBAMPO                     | 05/20/1996      | Cancelled( | 8) 1   | 0  | 0                       | 21                        | -21                  | -100.00%  | 21                                  | 2   | 7   | 2   | None                  |   | N/A  | 90+ Days           |  |
| 50150 BENJAMIN HILL                 | 02/07/1990      | Active     |  | 13   | 0                       | 4                         | -4                   | -23.53%   | 17                                  | 12  | 0   |   | New                   | Р   | 1  | 90+ Days           |  |
| 15038 CABORCA                       | 04/19/1953      | Active     |  | 26   | 0                       | 1                         | -1                   | -3.70%  | 27                                  | 2   | 1   |   | New                   |   | N/R  |                    |  |
| 78410 CABORCA APIRC                 | 03/10/2004      | Active     | 2  | 9  | 0                       | 1                         | -1                   | -10.00%   | 9                                   | 2   | 6   |   | New                   | T,M   | 33   | 90+ Days           |  |
| 52421 CABORCA PACIFICO              | 01/20/1992      | Active     |  | 23   | 0                       | 0                         | 0                    | 0.00%   | 23                                  |   | 6   |   | New                   | P,T,M   | 7  | 90+ Days           |  |
| 15039 CANANEA                       | 04/25/1941      | Active     | 1  | 22   | 0                       | 0                         | 0                    | 0.00%   | 22                                  |   | 10  |   | New                   |   | N/R  |                    | \$400.00                                   |
| 15043 CIUDAD OBREGON                | 03/14/1945      | Active     |  | 29   | 4                       | 3                         | 1                    | 3.57%   | 31                                  | 42  | 4   |   | Same                  |   | 5  | 90+ Days           |  |
| 15047 CUMPAS                        | 04/27/1951      | Active     |  | 26   | 0                       | 2                         | -2                   | -7.14%  | 28                                  | 2   | 0   |   | New                   | P,T,M   | N/R  | 90+ Days           | \$90.00                                    |
| 31123 EMPALME                       | 08/12/1975      | Active     |  | 17   | 0                       | 0                         | 0                    | 0.00%   | 17                                  |   | 20  | 1   | None                  |   | N/A  | 90+ Days           |  |
| 15050 ENSENADA                      | 05/24/1947      | Active     | 1  | 22   | 0                       | 3                         | -3                   | -12.00%   | 29                                  | 6   | 1   |   | New                   | P,T   | 9  |                    |  |
| 40428 ENSENADA TODOS SANTO          | OS 10/08/1981   | Active     |  | 22   | 0                       | 0                         | 0                    | 0.00%   | 22                                  |   | 11  | 1   | None                  |   | N/A  | 90+ Days           |  |
| 58030 ENSENADA VII                  | 03/22/1996      | Active     |  | 16   | 0                       | 1                         | -1                   | -5.88%  | 17                                  | 14  | 2   |   | Same                  | P,T,M   | N/R  |                    |  |
| 35182 ETCHOJOA                      | 03/30/1978      | Cancelled( | 8) 1   | 0  | 0                       | 19                        | -19                  | -100.00%  | 19                                  | 21  | 7   | 2   | None                  |   | N/A  | 90+ Days           |  |
| 15055 GUAYMAS                       | 06/11/1945      | Active     |  | 25   | 5                       | 6                         | -1                   | -3.85%  | 26                                  | 6   | 0   |   | Same                  | М   | 1  | 90+ Days           |  |
| 15057 HERMOSILLO                    | 02/21/1945      | Active     |  | 20   | 0                       | 2                         | -2                   | -9.09%  | 22                                  | 30  | 3   |   | New                   | S,T   | N/R  |                    |  |
| 58043 HERMOSILLO KINO               | 03/28/1996      | Active     | 1  | 3  | 0                       | 0                         | 0                    | 0.00%   | 3                                   |   | 16  | 2   | None                  |   | N/A  | 90+ Days           |  |
| 15058 HUATABAMPO                    | 04/29/1953      | Cancelled( | 8) 1   | 0  | 0                       | 33                        | -33                  | -100.00%  | 33                                  | 27  | 7   | 2   | None                  |   | N/A  | 90+ Days           |  |
| 36453 IMURIS                        | 01/24/1979      | Active     |  | 16   | 0                       | 0                         | 0                    | 0.00%   | . 16                                |   | 6   |   | New                   | P,S,T,M   | N/R  |                    |  |



## Club Health Assessment for District B 1 through April 2010

| MTERNATION    | × Y                           |                 |                     | Status  |  |                         | Ν                         | lembei | rship   |                                     |   |   |  | Finance               | ECIF  |  |                    |  |
|---------------|-------------------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|--------|---|-------------------------------------|---|---|--|-----------------------|---|--|--------------------|--|
| Club<br>umber | Club<br>Name                  | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped |        | YTD<br>Net<br>Growth%                                     | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation | No<br>Active<br>Email **  | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |                               |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |        | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r<br>N                              |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red |                       | Notes the<br>officers that<br>do not have<br>an active<br>Email | If no report<br>in 12<br>months<br>appears in<br>red |                    |  |
| 5062 MA       | GDALENA                       | 11/08/1945      | Active              |   | 20   | 0                       | 1                         | -1     | -4.76%  | . 21                                | 2   | 0   |  | New                   | P,S   | N/R  |                    |  |
| 5064 MEX      | XICALI                        | 04/10/1945      | Active              | 1   | 17   | 0                       | 0                         | 0      | 0.00%   | o 17                                |   | 10  | 2  | None                  |   | N/A  | 90+ Days           |  |
| 8464 MEX      | XICALI CENTENARIO             | 06/28/2005      | Active              | 1   | 19   | 1                       | 0                         | 1      | 5.56%   | o 18                                |   | 1   |  | New                   | P,T,M   | N/R  | 90+ Days           |  |
| 8903 ME       | XICALI CENTINELA              | 12/09/1996      | Active              |   | 22   | 1                       | 5                         | -4     | -15.38%   | 24                                  | 11  | 2   |  | Same                  | Μ   | 3  |                    |  |
| 3053 ME       | XICALI CIUDAD DEL SOL         | 02/26/1980      | Active              |   | 25   | 2                       | 1                         | 1      | 4.17%   | 24                                  | 2   | 0   |  | New                   |   | 1  |                    | \$6000.00                                  |
| 0831 MEX      | XICALI CUCAPAH                | 06/01/1998      | Active              |   | 18   | 0                       | 0                         | 0      | 0.00%   | o 18                                |   | 8   |  | New                   |   | 10   |                    | \$1400.02                                  |
| 418 MEX       | XICALI DEL DESIERTO           | 06/15/1987      | Cancelle            | d(8) 1  | 0  | 0                       | 12                        | -12    | -100.00%  | 12                                  | 15  | 7   |  | None                  |   | N/A  | 90+ Days           |  |
| 373 MEX       | XICALI PALACO                 | 04/22/1993      | Active              |   | 20   | 16                      | 0                         | 16     | 400.00%   | 30                                  |   | 6   |  | New                   |   | 10   |                    |  |
| 731 MO        | CTEZUMA                       | 03/18/1985      | Active              |   | 22   | 0                       | 1                         | -1     | -4.35%  | 23                                  | 9   | 5   |  | New                   | S,T,M   | 6  | 90+ Days           |  |
| 066 NAC       | COZARI                        | 10/17/1970      | Active              |   | 35   | 5                       | 0                         | 5      | 16.67%  | 30                                  |   | 5   |  | New                   | Ρ   | 3  | 90+ Days           | \$1964.63                                  |
| 067 NA\       | VOJOA                         | 06/04/1947      | Active              |   | 46   | 0                       | 4                         | -4     | -8.00%  | 50                                  | 10  | 0   |  | New                   | S   | 24   |                    | \$180.00                                   |
| 069 NO        | GALES                         | 12/03/1943      | Active              |   | 24   | 0                       | 4                         | -4     | -14.29%   | 28                                  | 11  | 1   |  | New                   | P,M   | 46   |                    |  |
| 203 NUE       | EVO MEXICALI                  | 05/30/2006      | Active              | 1   | 10   | 0                       | 0                         | 0      | 0.00%   | o 10                                |   | 9   |  | New                   | S,M   | N/R  | 90+ Days           |  |
| 142 OBF       | REGON CAJEME                  | 02/25/1993      | Active              |   | 17   | 0                       | 0                         | 0      | 0.00%   | b 18                                |   | 10  |  | New                   |   | 6  |                    |  |
| 780 OBF       | REGON NAINARI                 | 10/23/1987      | Cancelle            | d(8) <b>2</b>   | 0  | 0                       | 2                         | -2     | -100.00%  | 2                                   | 4   | 4   | 1  | None                  |   | N/A  | 90+ Days           |  |
| 827 PITI      | IQUITO                        | 02/05/1996      | Active              |   | 18   | 0                       | 0                         | 0      | 0.00%   | . 18                                |   | 24  | 2  | None                  |   | N/A  | 90+ Days           |  |
| 070 PLA       | YAS DE TIJUANA                | 01/04/1971      | Active              |   | 27   | 5                       | 7                         | -2     | -6.90%  | 29                                  | 5   | 0   |  | New                   | т   | 0  | 90+ Days           | \$2000.00                                  |
| 071 PUE       | ERTO PENASCO                  | 04/01/1966      | Active              |   | 26   | 0                       | 0                         | 0      | 0.00%   | 26                                  |   | 24  | 1  | None                  |   | N/A  | 90+ Days           |  |
| 3306 SAN      | N FELIPE BC                   | 01/17/2007      | Active              | 1   | 87   | 13                      | 31                        | -18    | -17.14%   | 102                                 | 2   | 2   |  | New                   | М   | 32   |                    |  |
| 076 SAN       | N LUIS RIO COLO               | 08/21/1947      | Active              |   | 31   | 1                       | 5                         | -4     | -11.43%   | 35                                  | 16  | 0   |  | New                   | T,M   | 0  |                    |  |
|               | N QUINTIN VAL DE SAN          | 11/29/1999      | Active              |   | 19   | 0                       | 0                         | 0      | 0.00%   | b 19                                |   | 24  | 2  | None                  |   | N/A  | 90+ Days           |  |
|               | INTIN<br>NORA BAJA CALIFORNIA | 03/06/1985      | Active              |   | 14   | 1                       | 1                         | 0      | 0.00%   | 5 14                                | 17  | 8   | 1  | None                  |   | N/A  |                    |  |
| 5078 SO       | NOYTA                         | 08/05/1956      | Active              | 1   | 18   | 0                       | 0                         | 0      | 0.00%   | . 18                                |   | 0   |  | Same                  | P,T,M   | 18   | 90+ Days           |  |
| 529 SOI       | NOYTA CUBABI AC               | 10/31/2005      | Active              |   | 20   | 0                       | 0                         | 0      | 0.00%   | . 21                                |   | 6   |  | New                   | Р   | 44   | 90+ Days           |  |
| 079 TEC       | CATE                          | 07/01/1947      | Active              |   | 37   | 4                       | 5                         | -1     | -2.63%  | 38                                  | 15  | 0   |  | New                   |   | 0  |                    |  |
| 5683 TEC      | CATE CUCHUMA                  | 01/23/1986      | Active              | 1   | 10   | 10                      | 0                         | 10     | 100.00%   | . 7                                 |   | 8   |  | Same                  | т   | 23   | 90+ Days           |  |



## Club Health Assessment for District B 1 through April 2010

| ATTERNATION &  |                              |                                    |                            |                                      |                |             | Sta                  | atus  |  |                                |                           | Membe                                      | rship  |                                     |   |   |  | Finance                                       | LCIF  |  |          |   |
|----------------|------------------------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---|--|--------------------------------|---------------------------|--|--|-------------------------------------|---|---|--|---|---|--|----------|---|
| Club<br>Number |                              | Club<br>ame                        |                            |                                      | harter<br>Date |             | Tin                  | Number of<br>nes on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added        | YTD<br>Members<br>Dropped |  |  | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation                         | No<br>Active<br>Email **  | Months<br>Since Las<br>Activity<br>Report **         | Account  |   |
|                |                              |                                    |                            |                                      |                |             |                      |   | If below<br>15<br>members<br>appears<br>in red |                                |                           |  | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red |   | Notes the<br>officers that<br>do not have<br>an active<br>Email | If no report<br>in 12<br>months<br>appears in<br>red |          |   |
| 15080          | TIJUAN                       | A                                  |                            | 01/1                                 | 16/1943        | Act         | tive                 |   | 45   | 3                              | 1                         | 2  | 4.65%  | 43                                  | 2   | 1   |  | New   | Р   | 6  |          | \$1000.00   |
| 54048          | TIJUAN                       | A CAMPES                           | TRE                        | 02/0                                 | 09/1993        | Act         | tive                 |   | 22   | 4                              | 5                         | -1   | -4.35%   | 25                                  | 6   | 0   |  | New   | S,T   | N/R  |          |   |
| 28186          | TIJUAN                       | A CHAPULT                          | EPEC                       | 03/2                                 | 26/1974        | Ca          | ncelled(8            | ) 1   | 0  | 0                              | 14                        | -14  | -100.00%   | 13                                  | 23  | 7   |  | None  |   | N/A  | 90+ Days |   |
| 57981          | TIJUAN                       | A III                              |                            | 03/1                                 | 18/1996        | Act         | tive                 |   | 48   | 3                              | 2                         | 1  | 2.13%  | 47                                  | 2   | 0   |  | New   | P,M   | 21   |          | \$520.00  |
| 85950          | TIJUAN                       | a kumiai                           |                            | 03/2                                 | 22/2005        | Ca          | ncelled(6            | ) 2   | 0  | 0                              | 9                         | -9   | -100.00%   | 9                                   | 4   | 8   |  | None  |   | N/A  |          |   |
| 15081          | TIJUAN                       | A LA MESA                          |                            | 05/1                                 | 11/1967        | Act         | tive                 |   | 16   | 2                              | 1                         | 1  | 6.67%  | 14                                  | 33  | 0   |  | Same  | P,S,M   | N/R  | 90+ Days |   |
| 58679          | TIJUAN                       | A OTAY                             |                            | 09/0                                 | 06/1996        | Act         | ive                  |   | 18   | 0                              | 0                         | 0  | 0.00%  | 18                                  |   | 7   |  | New   | М   | 1  | 90+ Days |   |
|                | VICENT                       | E GUERRE<br>ONES                   | RO LOS                     | 04/0                                 | 04/1989        | Act         | live                 | 1   | 17   | 5                              | 0                         | 5  | 41.67%   | 15                                  |   | 1   |  | New   | S,T   | 3  | 90+ Days |   |
| Total<br>Clubs | YTD<br>New<br>Clubs<br>Count | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count |                | YTD<br>Drop | YTD<br>Net<br>Growth | Net C   | Member<br>Count 12<br>Months<br>Ago            | Avera<br>Memb<br>Cour<br>Per C | ber with                  | o of Clubs<br>h less thar<br>20<br>nembers | % No<br>MMR<br>in<br>3 Months                              | % No<br>Office<br>Report<br>12 Mon  | er with<br>in balance                               | of Clu<br>in  | ibs<br>in  | Status Quo<br>Clubs<br>Financial<br>Ispension | Number<br>of<br>Cancelled<br>Clubs                              | Average<br>Cancelled<br>Club<br>Age                  |          | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 50             | 0                            | 8                                  | -8                         | 1,207                                | 93             | 220         | -127                 | -9.52%  | 1,314  | 2                              | 4                         | 38%  | 52%  | 6 16%                               | % 58%   | C   | )  | 0%  | 8   | 25   | 113      | 13%   |

\* - Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\*- Abbreviation: N/R-Never Reported.